



Position: Senior Manager

Location: Preferably NYC-area; remote candidates considered

Type: Full-time

Experience: 15+ years

About Us:

Geigsen is a consulting firm that helps leaders seamlessly integrate strategy and human elements for lasting success. We believe that solving organizational challenges starts with shifting human behavior. By aligning strategy and culture, we foster long-term growth and success for our clients. Known for our holistic approach and practical solutions, we build deep client relationships grounded in transparency, integrity, and collaboration. Our work focuses on enhancing team and individual awareness to drive clear vision, effective execution, and sustainable outcomes.

Job Description:

We are looking for an exceptional Senior Manager with 15 years of experience to join our team. In this role, you will lead strategy execution, manage complex projects, and serve as a trusted advisor to senior leadership teams at our client organizations. Leveraging your extensive experience and practical insights, you will deliver superior project management and cultivate strong relationships with key stakeholders to drive meaningful change. In addition to your project management and consulting expertise, you will leverage your proven business development skills to drive new opportunities and expand our firm's clientele.

Key Responsibilities:

- Drive business growth by identifying and securing new client opportunities
- Cultivate and maintain a book of business, consistently expanding client relationships to generate revenue
- Provide senior-level consulting and advisory services across multiple industries
- Lead and manage complex, cross-functional client projects and initiatives
- Build and maintain trusted relationships with C-suite and senior leadership at client organizations
- Solve problems, diagnose issues, and develop actionable, tailored solutions
- Lead client teams through transformations that align with strategic objectives

Required Qualifications:

- 15+ years of experience in business development, project management, consulting, or strategy working closely with senior leaders is preferred
- Experience across multiple industries and a strong understanding of client needs and business dynamics are also preferred
- Proven business development experience, including a track record of identifying and securing new client opportunities and expanding existing relationships
- Bachelor's degree required; master's in psychology or business preferred

- Manage complex, multi-faceted projects in dynamic environments
- Successfully led cross-functional teams and influenced stakeholders at all levels
- Excellent written and verbal communication skills, with the ability to clearly articulate complex ideas to senior leaders and stakeholders
- Willingness to travel